

Startup Resources



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WSGR STARTUP RESOURCES

wsg.com/startups/materials.htm

RESEARCH, REPORTS & HELPFUL GUIDES

Entrepreneurs Report FY 2015

wsg.com/publications/PDFSearch/entreport/Q42015/private-company-financing-trends.htm

Entrepreneurs Report Q3 2015

wsg.com/publications/PDFSearch/entreport/Q32015/private-company-financing-trends.htm

Top 10 Things Startups Need to Do Prior to Raising \$\$\$!

wsg.com/PDFs/ten-things-checklist.pdf

DOCUMENT GENERATION

Term Sheet Generator (Convertible Notes)

wsg.com/WSGR/Display.aspx?SectionName=practice/termsheet-convertible.htm

Term Sheet Generator

wsg.com/WSGR/Display.aspx?SectionName=practice/termsheet.htm

WSGR/#ASKJASON START-UP VIDEO SERIES (2015-2016)

When bootstrapping a start-up, what are legal must-haves?

wsg.com/startups/bootstrapping.htm

Should I sell a convertible note or series seed stock?

wsg.com/startups/convertible-note.htm

How do I determine the valuation of my company?

wsg.com/startups/valuation.htm

How should I fire my co-founder?

wsg.com/startups/co-founder.htm

WSGR START-UP BASICS VIDEO SERIES (2014)

How to negotiate a term sheet

wsg.com/startups/negotiate-term-sheet.htm

Should I incorporate as an LLC, S-, or C-corp?

wsg.com/startups/incorporate.htm

How to protect your intellectual property

wsg.com/startups/protect.htm